Royalties

Pay out the rights received

One of the primary functions of Le Sage is to allow to pay out the rights collected. In order to give you maximum flexibility in the way you manage these payments, Le Sage offers two complementary operating levels: the “contract” mode and the “work” mode. In both modes, the definition of payouts is done in the same way: you define one or more beneficiaries and the splits (percentages) that will be paid to them according to different criteria.

In the "contract" mode, you create a contract and indicate the payout information (the "royalties"). You attach this contract to a group and all the works of this group will be subject to the payout provided for in the contract.

This mode is to be preferred because:

- it works just as well whether the group contains one or several thousand works,
- if you made a mistake in your payout splits, you simply correct the contract and all the works benefit instantly from the correction,
- if new works are created and you need to apply the same payout to them, just add them to the group; in some cases, this addition can even be automatic (dynamic groups)

In the "works" mode, the royalties (payouts) are defined directly in the work. The payout information defined in the work takes priority over that of the contracts. If you modify the percentages in a contract and your statements do not change, it is likely that the rates taken into account are those defined directly in the work. This operation makes it possible to define a general case and exceptions: if a work in a group must be subject to special payments, it is not necessary to remove it from the group (and this group can continue to be used for other treatments - such as analyzes).

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